

## KIMAP Internship Report / KIMAP インターンシップ報告書

No. 2026-02

### I. Basic information / 基本情報

- 1) Name / 名前 : LU JINGYI
- 2) Enrolled year / 入学年 : 2024
- 3) Period of internship / インターン期間 : From April 27, 2026 to July 1, 2026
- 4) Place of internship / インターン場所 : Dali Technology Co., Ltd.
- 5) Person who accepted your internship / インターン受入担当者 : Ms. BAO LIQING
- 6) Content of work in your internship / インターン中の作業内容  
Listed Company Regulatory Compliance; Delisting Risk Resolution Support; Information Disclosure Document Sorting; Trade Contract Drafting & Revision; Cross-border Contract Risk Audit; Operational Legal Risk Identification

### II. Details and impressions / 詳細と感想

Including the following points: merits, demerits, lessons, contribution to your future career, personal experience etc.

From April to July 2026, I completed a two-month internship in the Stock Department of Zhejiang Dali Technology Co., Ltd. This experience allowed me, a full-time student, to gain first-hand insight into the actual operations of a listed company.

#### Life at Dali Technology



*Dali Technology's park area*

Dali Technology is a high-tech enterprise focusing on infrared thermal imaging technology. Derived from the Zhejiang Institute of Testing Technology, the company underwent restructuring in 2001. With over 40 years of development, it has grown into a leading domestic manufacturer of uncooled infrared focal plane detectors. Its

products are widely applied in aerospace, electric power and petrochemical industries, security monitoring, consumer electronics and other sectors.

As a listed enterprise with an independent industrial park, the company boasts complete supporting facilities that fully balanced employees' work and daily life. An on-site staff canteen offers a diverse range of affordable meals for daily dining. A professional gym is also available for employees to exercise and relieve work stress after work. The whole park features a clean and orderly environment with clearly divided office zones, backed by standardized and rigorous corporate management systems.



*The cat family at Dali Technology*

During my internship, colleagues were warm and approachable, fostering a rigorous yet harmonious working atmosphere. Seniors from both the Stock and Foreign Trade Departments patiently guided me through basic tasks, helping me quickly adapt to workplace routines. The comprehensive amenities paired with a supportive team culture facilitated my smooth transition from a student to an intern, and gave me a genuine understanding of the management philosophy of a modern listed company.

### **Internship at Dali Technology**

My primary role was in the Stock Department. During my internship, the company faced a critical period: It had been issued a delisting risk warning due to operational issues, and the entire Stock Department was fully engaged in special application procedures to lift the warning. This intense and crucial work experience enabled me to systematically acquire professional knowledge beyond the textbooks, such as the disclosure of information in listed companies, the regulatory rules for delisting, the process of lifting risk warnings, and the compliance management in the capital market. As a result, the conceptual divide between capital market theory and real-world operational practice was

effectively bridged.



On a daily basis, I assisted senior colleagues in sorting announcement materials, verifying financial compliance documents, and organizing drafts for responses to exchange regulatory inquiries. I became familiar with the full workflow of listed companies responding to regulatory questions from stock exchanges, and deeply recognized the vital role of standardized operation and timely information disclosure for the survival and development of listed firms.

*In the stock department*

Beyond core securities work, I supported the Foreign Trade Department with cross-border contract affairs. The company's flagship infrared temperature measurement products are special optoelectronic equipment whose export must strictly comply with national regulatory requirements for civilian infrared products, resulting in high compliance thresholds. My responsibilities included drafting foreign trade contracts, revising contractual clauses, and conducting full-process risk reviews. I focused on identifying potential risks related to export qualifications, trade terms, customs compliance, and cross-border legal disputes. Repeated contract reviews sharpened my ability to spot commercial legal risks, deepened my knowledge of regulatory provisions governing the export of special optoelectronic products, and enhanced my skills in document drafting and risk assessment.

## **Conclusion**

Though only two months long, this internship brought me tremendous gains. Professionally, I gained

an intuitive understanding of how the stock department of a listed company functions. Especially amid the company's delisting risk warning, I closely observed how listed enterprises respond to regulatory supervision and maintain standardized operations. Meanwhile, reviewing foreign trade contracts enhanced my practical legal capabilities and helped me grasp the significance of compliance management for corporate international business. Personally, the company's standardized management and positive workplace culture impressed upon me the importance of professional ethics, while the full-service park facilities reflected the enterprise's care for its employees.



*Shot in the hall of Dali Technology*

I am grateful to Dali Technology for offering this valuable internship opportunity, and to all seniors in the Stock Department for their careful guidance. This experience marks an important starting point on my career path, motivating me to keep learning and continuously improve myself.

(2026.07.02)