

Course title	Strategic International Business Consulting (A)		
Instructor	Jeff Leong, SAITO Akira	Lecture category	Credit(s)
		2nd semester	1

Theme and Objectives

This course is designed not only for future lawyers but also for the students who would like to be business persons, dealing with the strategy of using corporate law for expanding business to overseas countries. The contents not only cover the legal aspect but also commercial interest. Also, the skills of negotiation and cross-cultural communication will be explained based on the practical experience. The lectures will be given by Mr. Jeff Leong, who has been working mainly in the field of M&S and other corporate related legal practices widely in Asia. He is also the former chairperson of Business Law Section of LAWASIA (The Law Society of Asia and the Pacific).

Description and Schedule

1. Value Creation by Business Transactions
2. Building Blocks of M&A: Legal Aspects 1
3. Building Blocks of M&A: Legal Aspects 2
3. Building Blocks of M&A: Commercial Interests 1
4. Building Blocks of M&A: Commercial Interests 2
5. Cross-Cultural Issues
6. Negotiation Skills
7. Drafting Legal Documents

Evaluation

- 1) Regular attendance and positive participation in the discussion - 50%
- 2) Short Report (about 2000 words) - 50%

Information Regarding Preparation, Review and Related Subjects

English proficiency from beginners to intermediate level is required.

Office Hour and Contact Information

Message

Improvements in Teaching

Textbook

Reference Materials

Classroom Language

English

Keywords