

GMAP Internship Report / GMAP インターンシップ報告書

No. 2018-6

I. Basic information / 基本情報

- 1) Name / 名前 : Haoqiang Chen/ 陳浩強
- 2) Enrolled year / 入学年 : October 2017
- 3) Period of internship / インターン期間 : from 18th March to 12th April
- 4) Place of internship / インターン場所 : SAGA Asia Consulting Co., Ltd
- 5) Person who accepted your internship / インターン受入担当者 : Mr. Yuji Tsutsumi
- 6) Content of work in your internship / インターン中の作業内容:
 - Research on tariff exemption of sugar importation
 - Research on taking security over shares held by nominee shareholder and how to foreclose the security interest
 - Taking part in drafting the report about telecommunication license and wholesale/retail license in Myanmar
 - Internal presentation about comparative study on EIA procures
 - Reviewing a draft of the agreement of appointing director

II. Details and impressions / 詳細と感想

Including the following points: merits, demerits, lessons, contribution to your future career, personal experience etc.

The first thing I learned even before the internship began is business manners. I have to admit that I had made a few mistakes in it at the beginning but during the internship I realized the importance of business manner is not just in showing respect, it can also bring confidence to the client; cheer up colleagues and improve working efficiency.

The way how a real lawyer thinks and work also gave us a strong impression that it required both preciseness and efficiency. For example, when we first got the work on telecommunication, we started by looking into the *telecommunication law* then to the rule then the guideline which spent us a whole day understanding the basic situation. However, it only cost half an hour for an experienced Myanmar's lawyer to write a brief report by making a few phone calls and searching on the government's websites. What is even more important than speed in legal practice is certainty, even we believe we understand the meaning written in the law, there are chances cause mistakes like the wrong translation, the new enacted rules which restrict the interpretation of the words in law or sometimes the government just simply do not follow the law or rules which drafted by themselves. So, it is necessary to use every resource to make sure our suggestion is implementable and try to think out all the circumstances once the project is carried out.

Another thing I learned is business legal writing which is different from the paper we wrote in

college. In schools we write to tell our opinions and inspire thinking and discussion, however in legal practice it is a different work and some how opposite. I was taught not to write all the ideas in the report because it will confuse the client and never write down anything in the report that cannot be 100 percent sure. Because lawyers cannot afford making a mistake which may harm the thing they value most, the reputation.

Moreover, in Myanmar we can easily feel the combination and conflicts between different legal system and tradition. Due to the history of Myanmar, there exists the English law from the colonial era and the new enacted law with the help from common law country (Australia) and civil law country (Japan) and the judges can be a retired military officers which may be the tradition from the previous military government.

I am grateful to SAGA Asia for offering me this chance to practice legal business especially cases relating to international transaction. This internship provides me a precious experience not only within legal field but also benefit me in any aspects in my future work and study.



(3rd April 3, 2019)