

# GMAP Internship Report / GMAP インターンシップ報告書

No. 2018-05

### I. Basic information / 基本情報

- 1) Name / 名前: Kazuki Akamatsu / 赤松知嘉
- 2) Enrolled year / 入学年: 2018
- 3) Period of internship / インターン期間: four weeks (18 Feb. ~ 15 March)
- 4) Place of internship / インターン場所: SAGA Asia Consulting Co., Ltd., in Myanmar
- 5) Person who accepted your internship / インターン受入担当者: Mr. Yuji TSUTSUMI
- 6) Content of work in your internship / インターン中の作業内容
- Translating Myanmar law from English to Japanese
- Researching requirements to obtain licenses and making a report
- Making an internal presentation
- Making presentations about several topics to upload them to YouTube
- Reviewing application for enforcement of an arbitration award

## II. Details and impressions / 詳細と感想

#### 1. The reasons I applied for this Internship

First, I am interested in working for a Japanese company which is expanding its business overseas and contribute to development of both Japanese and local people.

SAGA Asia Consulting Co., Ltd. ("SAGA Asia") supports Japanese companies in starting business in Myanmar with Myanmar staffs.

Second, I heard that SAGA Asia assigns lots of jobs and guides interns strictly.

Thus, I thought that it must be a great opportunity to learn meanings, skills and attitudes in working abroad.

#### 2. My experiences

- ➤ I had been assigned the following jobs:
- Translating two New Myanmar law (Trade mark law and Industrial design law) from English to Japanese;
- Making a report regarding import licenses and telecommunication licenses for one of SAGA Asia's clients;
- Making the presentation to SAGA Asia staffs (We chose a comparative study of EIA procedures as a topic.);
- YouTube topics (I took videos of 3 topics.);



- Reviewing the application for enforcement of Japanese arbitration award in Myanmar. Jobs may be different depending on whether an intern is Japanese or not.
- The other experiences (They gave us opportunities the following experiences):
- Having lunch or dinner with Japanese people who work in Myanmar (Employees of Japanese trading companies and a prosecutor);
- Visiting a distribution center of a Japanese company in Thilawa SEZ;
- Visiting courts.

Mr. Tsutsumi and the other staffs will kindly make opportunities for us if we ask a favor.

#### 3. Lessons

I learned that I should have a higher viewpoint and take an active attitude.

For example, in making the internal presentation, we decided to compare EIA procedures of three countries.

But, comparing among three EIA procedures was a mistake because we were not familiar with EIA procedures and there was not much time to research three different EIA procedures. Thus, the content of our presentation became for beginners while listeners included lawyers who are specialist of Myanmar law.

I should have considered who are listeners, how many hours we can spend for our preparation and our knowledges about the topic before researching them. We should have focused on comparison of two EIA procedures.

In addition, when we made the report for our client, formats of our first draft was not well arranged and sources or evidences were not clear. We could barely keep up with the work. However, this attitude was not good.

We should have think whether the report was good or not from our client's point of view.

#### 4. Contribution to my future career

This internship was a great experience for my future career because I was able to work with people who had a high goal and a high viewpoint.

From them, I learned what attitude I should take toward my work. I am sure that I can take advantage of this experience for my future work.

#### 5. Message to students who want apply for the internship at SAGA Asia

You will feel that Mr. Tsutsumi is strict and requires interns a high standard. On the other hand, he is very kind-hearted, considerable. If you work at SAGA Asia with an active attitude, he gives you great opportunities to learn lots of things. Enjoy Myanmar!



## 6. Photos





